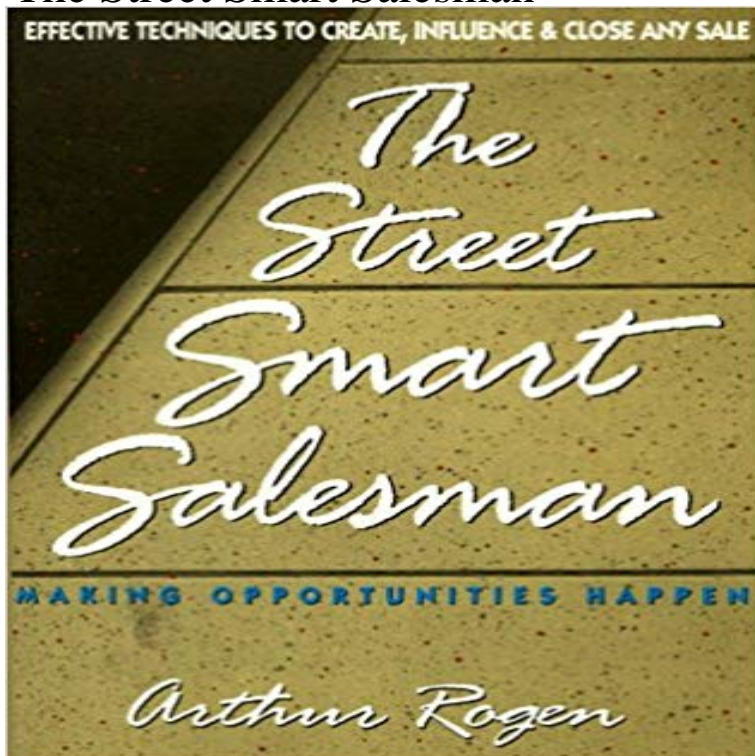


The Street Smart Salesman



If we evaluate the consistent top producers in any sales force, what do we find? Salespeople who are positive, aggressive, motivated, and savvy and who know how to sell in the real world. The lessons these successful individuals have learned are available here for all. While this book was written for men and women who sell products and services, it can benefit those who must sell themselves in one manner or another.

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